Leather Leather
FURNITURE GALLERY
EST 2003

LEATHER PRICING & SALES REFERENCE

American Leather | Grades C, D & F

PRICE ORDER: C → D → F → G → J | Grade is a price tier, not a durability rank.

Grade	Leather	Protection	Contract	Material / texture	Why choose it?
C	**Titan**	Medium	Yes	Pebbled, two-tone; soft; Sweden/Italy	Value + medium protection for everyday use.
D	**Bali**	Heavy	Yes	Smooth; pigmented; corrected top grain	Uniform look + heavy protection; easier upkeep.
D	**Capri**	Heavy	Yes	Pebbled; embossed; pigmented top grain	Bali-like practicality with a textured surface.
F	**Bison**	Medium	Yes	Natural pebble; Italian; full-aniline label*	Balance natural character with medium protection.
F	**Dolce**	Medium	Yes	Smooth; Italian; full-aniline label*	Smoother grade-F alternative to Bison.
F	**Umbria**	Medium	Not marked	Soft Italian; rich tone; full-aniline label*	Refined lived-in look; contract badge not shown.

Quote accurately

Use grade with the current AL dealer price book for the exact frame/configuration. No dollar prices appear here. Color stock and frame availability require confirmation.

Quick lifestyle match

Heavy protection: start with Bali/Capri for cleanability and consistency. Medium: Titan for value; Bison for pebble, Dolce for smooth; Umbria for refined softness.

Contract / performance

Yes = every current color has AL Contract Approved in the category listing. Not marked = no badge; confirm suitability. Protection is not a promise against stains, scratches or pet claws.

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Grade	Leather	Protection	Contract	Material / texture	Why choose it?
G	**Axel**	Light	Not marked	Distressed, waxed/buffed Italian nubuck	Velvety two-tone character; more sensitive care.
G	**Elmosoft**	Heavy	Yes	Smooth semi-aniline; Sweden; chrome-free	Soft hand + heavy protection; 70 AL colors.
G	**Mojave**	Light	Not marked	Buttery Italian nubuck; directional nap	Suede-like touch; shade changes with nap/light.
J	**Cottswald**	Light	Not marked	Italian nubuck; top grain; 1.4–1.6 mm†	Velvet feel; Pebble Taupe only; light protection.
J	**Ellis**	Light	Not marked	Smooth Italian pull-up; 1.2–1.4 mm†	Full-bodied rugged look; accept marks/patina.
J	**Haven Heritage**	Light	Not marked	Vintage pebble; Thailand; wax/oil	Aged patina; no Mont Blanc-style color burst.
J	**Mont Blanc**	Light	Not marked	Smooth Italian wax pull-up; 1–1.2 mm†	Draping hand + color bursts; accept change.

Specialty choice

Nubuck: Axel, Mojave, Cottswald for velvety touch. Patina: Ellis, Haven Heritage, Mont Blanc for visible character. Elmosoft is the heavily protected alternative at grade G.

Care and technical notes

Dust/soft-brush vacuum; blot spills; avoid direct sun and heat. Nubuck/lightly protected leather needs exact-label guidance before water, cleaner or conditioner. † Supplier thickness; AL panel tolerance not confirmed. * AL says Full Aniline; support/training describes added protection.

Before specifying

Confirm exact color, contract documents and applicable requirements. Elmosoft supplier publishes rubbing/lightfastness/tear tests; these are not fabric double-rub counts. See the full guide for sources and conflicts.